



What awaits you:

The workshop "Claim Management FIDIC" is exactly tailored to your daily international project business.

The basic part of the workshop enables you to understand Claim Management even better on the basis of practical examples, to put it into context and to apply it convincingly. The second part is dedicated to real examples from various international projects, shows different claim approaches and how it can be successfully launched.

Within the scope of group exercises, you will develop and discuss solutions for claim settings and claim defence matters, as they occur in your daily project routine and learn how to deal with them better and therefore more efficiently.



What you can expect:

In this workshop you will get to know Claim Management as a component of Project Management. You will learn which strategies you can use to assert your claims more successfully or to defend against unauthorized claims more effectively. After the workshop, you will be able to introduce claim strategies for your company or optimize the existing Claim Management procedures.

Content of the workshop:

- Definition of claim versus Claim Management
- Basics regarding FIDIC
- Explanation of FIDIC based contracts
- Goals of Claim Management
- Handling of claims
- Claim Management process (aggressive versus defensive Claim Management)
- The role of a Contract/ Claim Manager
- Risk Management in projects
- Identification and documentation of deviations during the course of the project
- Possible economic consequences of deviations and amendments to contracts
- Conduct claim-relevant correspondence in due form and time
- Claim avoidance through efficient Project and Contract Management
- Development of claim strategies based on corporate company culture
- Best practice examples
- Disturbances in the construction progress versus disturbed construction progress
- Proper handling of claims for extension of construction period

Who is addressed:

This workshop is aimed at anyone who sets or defends claims: Project Managers, Project Managers, Site Managers, Key Account Managers, Specialists and Executives from the areas of execution, sales and purchasing. At the workshop you will benefit not only from the input of an experienced Contract/ Claim Manager but also from the experience of the other participants and thus expand your professional network.

**About the speaker:**

For more than 25 years Michael Becker has been confronted with claims in the national and international construction business and in many different kind of projects. He and his team have successfully fended off a mega claim from an international consortium of contractors at "Gotthard Base Tunnel" project.

What the workshop costs:

"Claim Management FIDIC "

Day 1: 9.00 am – 2.00 pm, Day 2: 2.00 pm – 6.00 pm: 750.- CHF

Costs including extensive handout and refreshments during breaks

Dinner together after Day 2: 90.- CHF Presentation of participation confirmations

REGISTRATION:
contact@mb-eng.ch

Venue: Au Premier, Salon Martin, 1st floor, Zurich Main Station
Organizer: MBecker Engineering, Michael Becker, Bleicherweg 10,
8002 Zurich

The number of participants is limited. Registration will be taken into account upon receipt, therefore, an early registration is recommended.

The workshop will be held from 8 registrations. In order to guarantee individual coaching, a maximum of 12 persons can participate.

The closing date for registration is **11 September 2020**. After registration you will receive an invoice for the costs to be paid.

If you wish, we can reserve a hotel room with breakfast at the Hotel St. Josef (3 minutes' walk from Zurich Main Station) for 200.- CHF per person incl. VAT. Your registration is binding. Cancellations, which must be made in writing in any case, can be cancelled free of charge up to 5 days before the workshop. In case of later cancellations or unexcused absence, 350.- CHF will be charged as compensation.

We also offer you this workshop as an individual company workshop. We will be happy to make you a non-binding offer. Just get in touch with us.